



Global Alliance
for Sustainable
Urban Development

Financial advice to support Danish companies' internationalisation

Get access to the right funding with Access Cities' finance advice

Funded by
The Danish Industry
Foundation

Financing for companies

Access to finance

Our finance services set out to advise you on available funding opportunities to support your internationalization activities in Singapore, New York and/or Munich. We act as your guide in your search for and in your engagement of relevant funding sources. You get tailor-made sparring, as we approach each funding case individually. We find this the most effective way to identify the right funding sources for you, as the relevant funding depends on the maturity of your business, your product and what you are seeking funding for.

The financial advice in Access Cities is mainly targeting **SMEs** and **start-ups** with *limited resources and financial capabilities* to pursue market opportunities presented by Access Cities.

The activity in a nutshell

- The Access Cities *Finance Activity* focuses on advising Danish companies on funding opportunities to support their internationalisation activities in Singapore, New York and/or Munich.
- Access Cities does not engage in the actual fundraising but plays a guiding role that helps the companies identifying and engaging with relevant funding sources.
- Each company is handled individually on a case-by-case basis since the relevant funding sources will depend on how mature the company is, what that they are offering and what they are seeking funding for.
- For instance, in some cases funding needs will be for feasibility studies to explore or confirm interest and potentials whereas in other cases the funding need may be for proof of concept, expansion, export or covering travelling costs.
- The main focus is to connect the companies to Danish or Nordic funding sources. However, it may be relevant to explore local incentives, support schemes, foundations or partners that can ease the Danish companies' entry into the market.

Funding source examples

- › **EKF (Danmarks Eksportkredit):** <https://www.ekf.dk/en>
- › **genstartNU.dk:** <https://genstartnu.dk/>
- › **Teknologiudvikling:** <https://www.teknologiudvikling.dk/>
- › **Nordic Project Fund (Nopef):** <https://nopef.com>
- › **Vækstfonden:** <https://vf.dk>
- › **Investment Fund for Developing Countries (IFU):** <https://www.ifu.dk>
- › **Innovation Fund Denmark's Grand Solutions and Innobooster programmes:** <https://www.techfunding.eu/innovationsfonden>
- › **The Danish Green Investment Fund:** <https://gronfond.dk/en/>
- › **Ministry of Foreign Affairs (GROW, VITUS etc.):** <https://thetradecouncil.dk/en/services/export>
- › **The Nordic Environment Finance Corporation (NEFCO):** <https://www.nefco.org/>
- › **EIT Climate-KIC Accelerator:** <https://nordic.climate-kic.org/what-we-offer/entrepreneurship/>
- › **Nordic Climate Facility:** <https://www.nordicclimatefacility.com>
- › **Grøn Cirkulær Omstilling:** <https://groenogcirkulaer.dk/forloeb/>
- › **EUDP (Energy Technology Development and Demonstration Program):** <https://ens.dk/en/our-responsibilities/research-development/eudp>
- › **Bæredygtig Bundlinje 2.0:** <https://www.gate21.dk/baeredygtig-bundlinje-2/>
- › **CoronaGenstart** (OBS! Only available for Region Zealand at the moment): <https://ehsyd.dk/coronagenstart>
- › **Realdania:** <http://www.innovationtilmarked.dk/>



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Project partners:



Confederation of Danish Industry



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